



We Provide the Ride

Media Information 19 August 2008 QBP

6400 West 105th Street
Bloomington, MN 55438

www.qbp.com

Contact: Jo Wright

jwright@qbp.com

1-800-346-0004, Ext. 1250

MEDIA RELEASE

QBP Partners with ARS Business Solutions, LLC to Enhance New Inventory Management System

Point of Sale Software Helps Bike Dealers Reduce Procurement Costs

QBP is working with ARS, a developer of advanced point-of-sale (POS) and inventory management systems, to help tailor their software for use by bicycle retailers. Equipped with an easy-to-use interface, ARS lets retailers do on-line stock and price checks from a POS station and submit purchase orders (PO) electronically to QBP.com. It can also automatically reconcile POs and invoices and update store inventory the day after an order ships.

“When paired with QBP’s high fill rate and order accuracy, this technology could eliminate the need for manual receiving,” said Todd Cravens, QBP director of sales and customer service. “It has the potential to save bike dealers significant time and expense, particularly during peak times when they need every hand on the shop floor.”

Because the stock and price check feature provides up-to-the-minute data about any item in the QBP inventory, it will help dealers speed transactions and better serve their customers. The system can also deliver daily updates from the QBP catalog directly to the retailer’s POS, eliminating tedious data entry tasks.

“This software reduces the cost of the entire product procurement process, from ordering to receiving,” said Cravens. “Combined with our wide-ranging assortment and rapid delivery, it gives QBP customers yet another critical competitive advantage in today’s aggressive business climate.”

About ARS Business Solutions, LLC

ARS Business Solutions, LLC is a premier software development company that specializes in point-of-sale, inventory management, and other retail applications. With over 20 years of experience, ARS has cultivated a substantial customer base, earning a reputation for high quality products and attentive service. The company directly supports over 2000 end users and multiple resellers in the continental United States and has extensive penetration in the bicycle, sporting goods, firearms, hardware, tobacco, and convenience store markets. For more information contact Laura Pfaff at 414-921-4944 or visit www.arss.com.



We Provide the Ride

About QBP

Based in Bloomington, MN, QBP is a leading distributor to the cycling industry. QBP offers domestic and international retailers a wide array of products and services including a 1,500-page catalog, a robust online ordering system, a renowned custom wheel service, a specialty bike-building program and more. QBP continues to be a vigorous advocate for the cycling industry. For more information, please contact Jo Wright, director of marketing at 952 -941-9391, or visit: www.QBP.com.